



GOVERNMENT OF NUNAVUT

Contract Activity Report

Prepared by

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Nunalingni Kavamatkunnilu Pivikhaqautikkut

Department of Community and Government Services

Ministère des Services Communautaires et Gouvernementaux

Fiscal Year 2005/06

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Purpose

The purpose of this document is to support integrity and transparency in the Government of Nunavut (GN) Contracting & Procurement Practices through annual reporting.

Please Note:

The GN has introduced changes to the Contract Activity Report for the 2005/06 as part of its ongoing efforts to improve reporting and enhance transparency and accountability. These changes include:

- the inclusion of prior year comparisons, wherever possible, and
- the introduction of a \$5,000 threshold for reporting purposes are consistent with recommendations provided by Members with respect to the 2005/06 Report. The 2005/06 Report provides greater focus on higher value items. As government implements new management information systems we anticipate that we will be able to initiate more frequent reporting.

Objective

The Government of Nunavut is committed to accountability to Nunavummiut and achieving economy, transparency, and the highest ethical standards in contracting activities. We are committed to ensuring fair and ethical practices in carrying out our responsibilities. Standards are maintained through effective regulations, appropriate policies and procedures, ongoing training and development of GN employees, and adherence to industry best practices. The Government of Nunavut is interested in developing a business environment in which local businesses grow, prosper and increase employment opportunities within Nunavut and expand the economy in general. Accountability to Nunavummiut is accomplished through:

Obtaining the best value for Nunavummiut overall;

Creating a fair, open, and transparent procurement environment for vendors;

Maintaining current and accurate information; and

Ensuring effective approaches to meet the GN's requirements.

Introduction

This Report presents statistical information about contracts by GN Departments as reported to CGS Purchasing, Logistics & Contract Support with the exception of Real Property Lease Contracts which are reported separately. The organization of this report is based on Section 16 of the Government of Nunavut (GN) Contract Procedures Manual. Information in this report is for GN contracting activity during the 2005/06 fiscal year with Inuit Labour Achievement updates for construction contracts awarded the previous fiscal year.

Crown Corporations and Agencies, Boards, and the Legislative Assembly contracting activities are not reported to CGS and are, therefore, not included in this report.

CGS cannot guarantee the completeness or accuracy of information reported by Departments, however, we make best efforts to verify the information and ensure Departments are fully aware of the reporting requirements set out in the NNI Policy and the GN Contract Procedures Manual.

Report Overview

Many factors can influence the comparability of data. Unusually high or low values for a given year in reported data can result from a blend of several external factors that may not necessarily be obvious to a reader including such significant items as annual variations in operating budgets or capital budgets, policy revisions and one-time initiatives. Users of this report should seek informed explanations respecting contributing factors before making judgments. Readers should not base judgments solely on the graphs and tables contained in this report. Readers should consider the many other reports and published program information made available by the GN.

This report focuses on the distribution of contracts awarded to companies, individuals or organizations in three status categories:

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1. Inuit – listed on the NTI Inuit Firms Registry,
2. Nunavut – listed on the GN Nunavut Firms Registry and
3. Other – not registered as an Inuit or a Nunavut firm.

The report also analyzes the participation of Inuit firms competing for GN contracts, and the employment of Inuit in GN construction and maintenance contracts. Charts and graphs are used to illustrate the statistics presented.

Firm Status

For this report, companies that were registered with both NTI and the GN are included in the '**Inuit**' category and not in the '**Nunavut**' category.

Other includes Hamlets, Housing Associations, and Inuit Organizations, and Nunavut Arctic College, as well as individuals and/or businesses that are not registered as Inuit or Nunavut firms; 'Other' also includes businesses located in the NWT and southern Canada.

All Contracts, includes all types and values of contracts reported. The number and value of contracts for Inuit and Nunavut firms for all contracts is provided. A breakdown of the number of contracts and value of contracts for Goods Contracts, and for all other Contract Types is provided.

Contracting Types are as follows: Air Charters, Architectural/Engineering Services, Consulting Services, Major and Minor Construction and Maintenance Services, Purchase Orders and Services Contracts. The number and value of contracts for each type are provided and illustrated in pie charts and summarized in tables. Due to values being rounded to the nearest thousandth, some pie charts and percentages presented in tables may not necessarily add up to exactly 100%. To facilitate analysis, contracts are analyzed within dollar thresholds as follows:

Contracts > \$5,000 to <=\$25,000

Contracts >\$25,000 to <=\$100,000

Contracts >\$100,000.

Contracting Methods include contracts awarded by Public, Invitational and Sole Source contracting methods. Contracts are also analyzed within the same dollar thresholds as described in Contracting Types. The number and value of contracts for each method are illustrated in pie charts and summarized in tables. Sole Source contracts are examined further by breaking out Contracting Types awarded to the status category of 'Other' (not registered).

Contracts to Local Businesses provides the number and value of contracts awarded to Inuit Firms and Nunavut Businesses that are Local to the community where the goods and/or services are required. The number and value of contracts to Local are illustrated in pie charts and summarized in tables.

Analysis of Submissions Received, provides information about the number and status of firms bidding for Contracts - Excluding Goods and Sole Source awards. The number of bids and the number of bids from Inuit firms for competitive contracting are

provided for the main Contract Type categories is illustrated in charts.

Inuit Labour provides Inuit labour information for Small and Large value Minor Construction and Maintenance Services, and Major Construction contracts.

Contracts Awarded due to NNI Adjustments This section provides information about contracts where the NNI adjustments resulted in the company being awarded the contract, when the company would not have won the contract without the adjustment. The number and dollar value of contracts won due to NNI adjustments are provided for Inuit and Nunavut businesses.

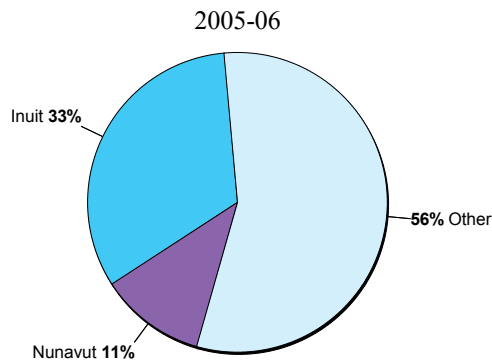
Comparison to Previous Year This section looks at the number and dollar value of contracts to Inuit, Nunavut and Other, awarded by all departments under the Revised NNI Policy which came into effect on April 1, 2004.

Summary

1. All Contracts

The chart below "Government of Nunavut Distribution of All Contracts Awarded by Status Category - Based on Value" totals all contracts by value and status category.

**Government of Nunavut
Distribution of All Contracts Awarded by Status Category
Based on Value**



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All Contracts, includes all contracts in excess of \$5,000. The GN introduced changes to the Contract Activity Report (formerly known as the Annual Contract Data Report) as part of its ongoing efforts to improve annual reporting and enhance transparency and accountability. These changes include the introduction of a \$5,000 threshold for reporting purposes consistent with recommendations provided by Members. This section examines the value and volume of all contracts awarded to Inuit, Nunavut and Other.

The pie chart and table above illustrate the value of contracts awarded to Inuit, Nunavut and Other firms.

The total value for all contracts was, \$88,438,000.00 (rounded to the nearest thousand dollars). \$29,003,000.00 was awarded to Inuit (33%), \$10,105,000.00 to Nunavut (11%) and \$46,200,000.00 to Other (56%).

Distribution of All Contracts Awarded by Status Category - Based on Value (Thousands)

Type	Awarded		Inuit		Nunavut		Other					
2005/06	\$	88,438	100 %	\$	29,003	33 %	\$	10,105	11 %	\$	49,330	56 %

Contracts in the "Other" Category:

It is worthwhile to note that this report includes specialized care contracts awarded by Health & Social Services to Nunavut Residents, and Airport Maintenance contracts awarded by Economic Development & Transportation to various Nunavut Hamlet's (Municipal Corporations); it is important to note that these contracts are included in the Other status category. The Other status category captures all other entities that for a variety of reasons do not fall within the status category of Inuit and Nunavut; as is the case for these contracts awarded to Nunavut-based individuals and entities. These contracts represent relatively high dollar values.

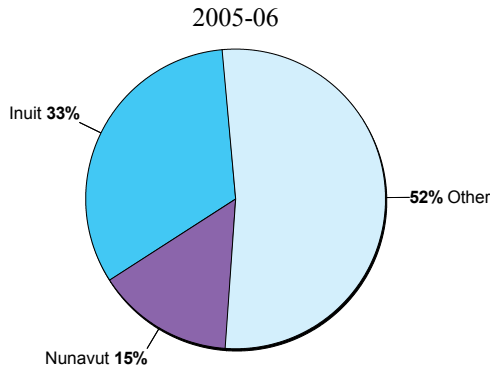
If we exclude contracts awarded to hamlets, municipal corporations, and related entities such as Nunavut Arctic College we find that a significant number of the contracts awarded to entities that fall within the "Other" category represent business sectors in the Nunavut economy which are at a competitive disadvantage or are otherwise underdeveloped. In some cases we find that the Nunavut economy has insufficient volume to develop and maintain a successful business sector or industry. Challenges to successful entry and growth in some business sectors include the limited local market demand in Nunavut for a relatively small and widely distributed population, transportation costs in this vast geography, sufficient critical mass in skilled labour, trades and professionals, delivery volumes and /or sale volumes relative to initialization and set up costs coupled with high operating costs of business operations. Such an operating environment and market conditions can in certain business sectors creat significant challenges for Nunavut's entrepreneurs.

The "Other" category may also be viewed as possessing some underdeveloped market opportunity within Nunavut for Nunavut's entrepreneurs. Some of the general categories of goods and services consumed by Government that fall within the "Other" category include: Office Supplies, Informatics and Systems, Software, Education Books, Training Aids, Engineering & Architectural Service Firms, Printing and Signage Firms, and Specialized Training. A listing of contracts awarded by Government of Nunavut is reported annually entitled the Procurement Activity Report.

Due to the very high value of some contract types, one or two contract awards can make a significant difference in the percentage of dollars to Inuit and Nunavut firms compared to Other firms

The chart below "Government of Nunavut Distribution of All Contracts Awarded by Status Category - Based on Volume" totals all contracts by volume and status category.

**Government of Nunavut
Distribution of All Contracts Awarded by Status Category
Based on Volume**



Distribution of All Contracts Awarded by Status Category - Based on Volume

Type	Awarded	Inuit	Nunavut	Other
2005/06	981 100 % \$	321 33 % \$	145 15 % \$	515 52 %

The pie chart and table above illustrate the value of contracts awarded to Inuit, Nunavut and Other firms.

The total volume for all contracts was 981, 321 were awarded to Inuit (33%), 145 to Nunavut (15%) and 515 to Other (52%).

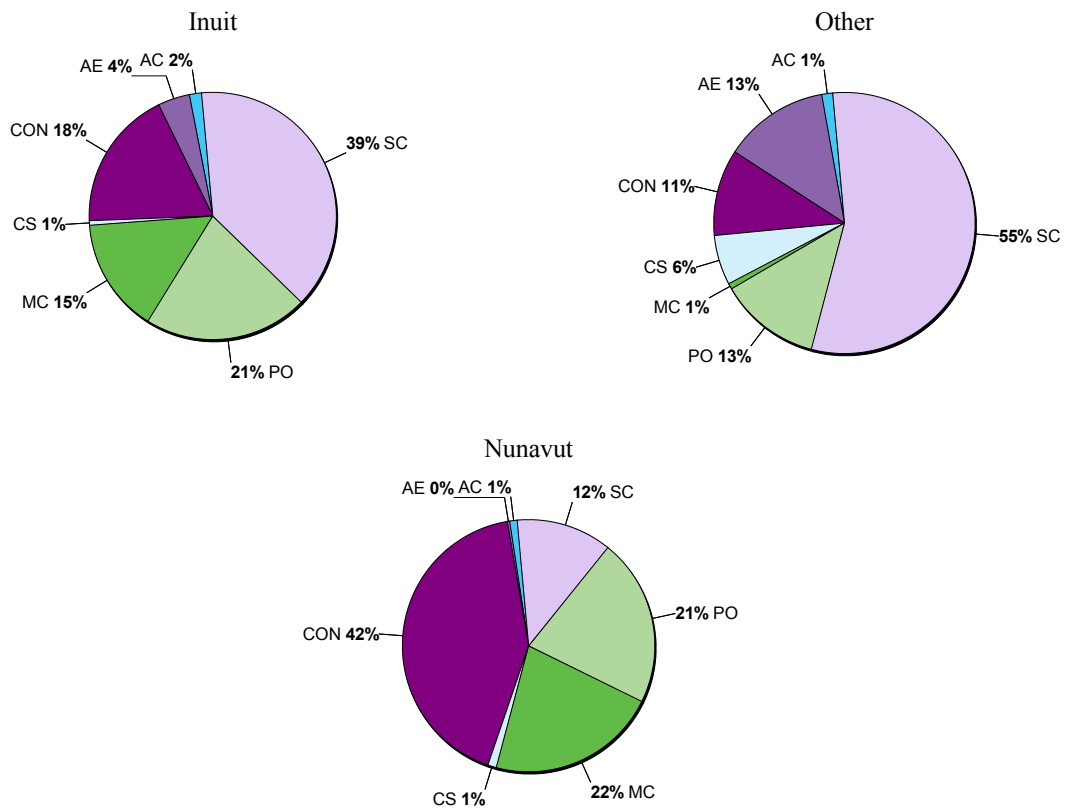
It is worth noting that this is the third year that the Contract Activity Report has been provided for tabling in the Legislative Assembly and each year reporting continues to improve. For the 2005/06 fiscal year, the Department of Economic Development and Transportation has reported the annual contracts with the hamlets and municipal corporations for the maintenance and operation of airports in those communities. Further, the Department of Health and Social Services has reported contracts for specialized care contracts and specialized residential care and the development of health care facilities; though these contracts are included in the Other status category, they are often contracts awarded to Nunavut based individuals and entities. These contracts were not reported in previous year reports. Therefore, comparison to previous years numbers is not accurate for trend analysis.

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The chart below "Government of Nunavut Distribution of Contracts Awarded by Type - Based on Value" summarizes the distribution of contract types awarded to Inuit, Nunavut, and Other by value.

Government of Nunavut Distribution of Contracts Awarded by Type Based on Value 2005/06



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Distribution of Contracts Awarded by Type - Based on Value 2005/06 (Thousands)

Type	Awarded		Inuit		Nunavut		Other					
Air Charter (AC)	\$	1,274	1 %	\$	477	2 %	\$	103	1 %	\$	694	1 %
Architectural/Engineering (AE)		7,663	9		1,206	4		31	-		6,426	13
Construction (CON)		14,871	17		5,339	18		4,250	42		5,282	11
Consulting services (CS)		3,335	4		177	1		110	1		3,048	6
Minor Construction or Maintenance Services (MC)		6,899	8		4,350	15		2,207	22		342	1
Purchase Orders (PO)		14,581	16		6,235	21		2,171	21		6,175	13
Service Contracts (SC)		39,814	45		11,219	39		1,232	12		27,363	55
Total	\$	88,437	100 %	\$	29,003	100 %	\$	10,104	100 %	\$	49,330	100 %

This sub-section analyzes the distribution of the seven (7) main Contract Types in use at the GN by value to Inuit, Nunavut and Other. The table above indicates the values of each contract type. The pie charts in the previous section illustrate the distribution of contract dollars to Inuit, Nunavut and Other for each contract type.

In fiscal year 2005/06, 78% of the Value of Contracts were for Major Construction, Purchase Orders and Service Contracts.

The numbers show that Inuit firms are gaining a significant portion of their business from Service Contracts and Purchase Orders for goods. Together these encompass 61% of the Inuit business.

The numbers show that Nunavut based firms are gaining a significant portion of their business from Construction. Related maintenance services are in second place. Together the related field of Construction and service contracts encompasses 62% of the Nunavut business.

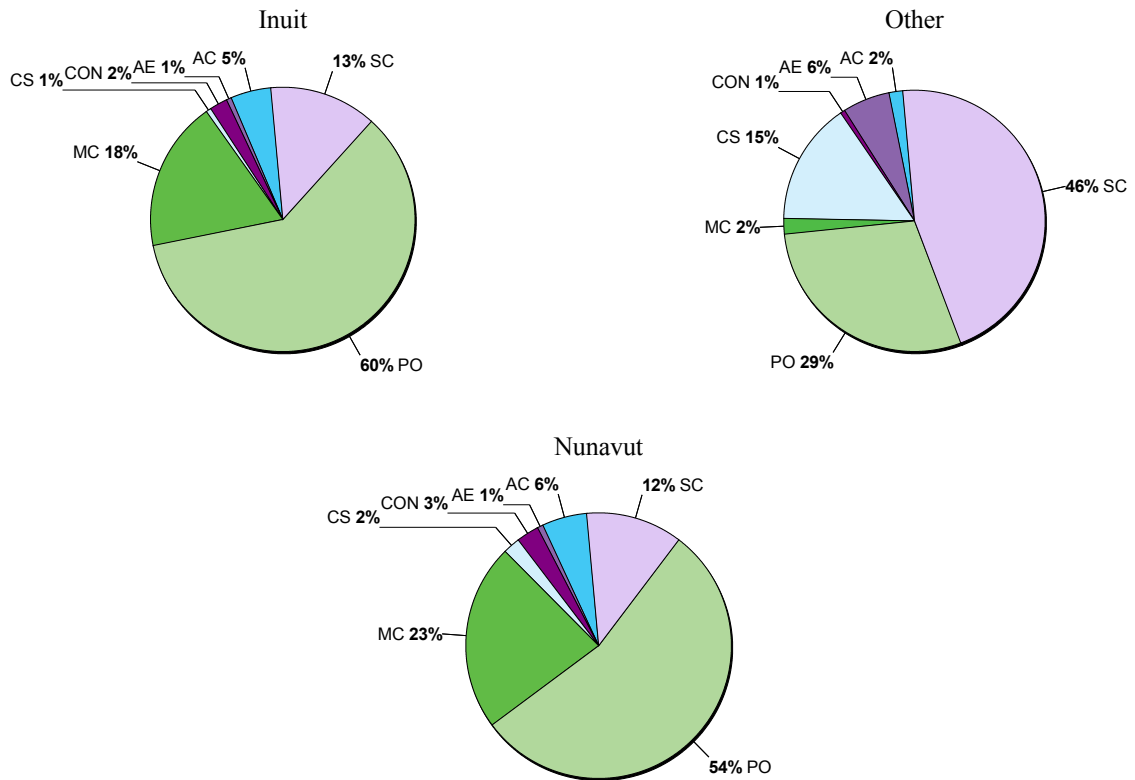
It is noteworthy that Nunavut and Inuit companies, in general, are awarded the majority of the number of Air Charter contracts, 73%; however, the 2005/06 report includes the Air Charters for the 2006 Arctic Winter Games and the amount is therefore skewed accordingly. These charters were tendered. Over $\frac{3}{4}$ of a million dollars were awarded to the large passenger airlines (First Air, Canadian North).

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Contract Activity Report

The chart below "Government of Nunavut Distribution of Contracts Awarded by Type - Based on Volume" summarizes the distribution of contracts awarded by volume.

Government of Nunavut Distribution of Contracts Awarded by Type Based on Volume 2005/06



Distribution of Contracts Awarded by Type - Based on Volume
2005/06

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	33	3 %	16	5 %	8	6 %	9	2 %
Architectural/Engineering (AE)	33	3	2	1	1	1	30	6
Construction (CON)	14	1	7	2	4	3	3	1
Consulting services (CS)	83	8	2	1	3	2	78	15
Minor Construction or Maintenance Services (MC)	102	10	59	18	33	23	10	2
Purchase Orders (PO)	422	43	193	60	79	54	150	29
Service Contracts (SC)	294	30	42	13	17	12	235	46
Total	981	100 %	321	100 %	145	100 %	\$ 515	100 %

This sub-section analyzes the distribution of the seven (7) main Contract Types in use in the GN by volume to Inuit, Nunavut and Other. The table above indicates the volumes of each contract type. The pie charts above illustrate the volume of contracts awarded to Inuit, Nunavut and Other for each contract type.

83% of the Volume of Contracts were for Minor Construction or Maintenance Services, Purchase Orders and Service Contracts.

The numbers show that the combined Inuit and Nunavut firms are able to compete well in the categories of Minor Construction and Maintenance Services (90% of the total), Air Charters (73% of the total) and Construction (79% of the total).

Eighty percent (80%) of the Service Contracts were awarded to Other firms. A closer look at these contracts indicates that many of them were for specialized services such as “Open Custody” contracts for Justice, “Mental Health Care”, “Specialized Residential Care”, and “Dental Care” for the department of Health. The report numbers also include contracts signed with the Nunavut Arctic Collage and Nunavut Hamlets. These organizations are classified as Other.

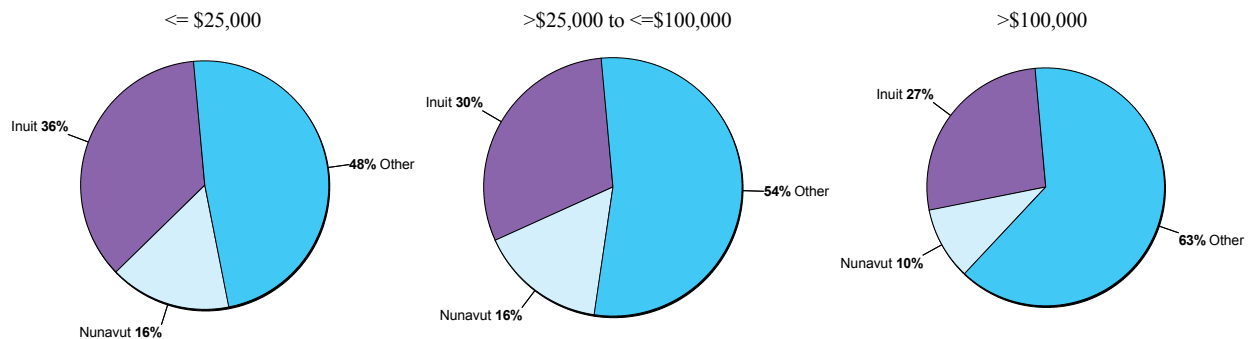
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2. Contracting Types

The chart below "Government of Nunavut Distribution of Contract Values Awarded - Based on Volume - Including Contracts for Goods" summarizes the distribution of contracting values awarded by volume including contracts for goods.

**Government of Nunavut
Distribution of Contract Values Awarded - Based on Volume
Including Contracts for Goods
2005/06**



**Distribution of Contract Values Awarded - Based on Volume - Including Goods
2005/06**

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	526	54 %	189	59 %	83	57 %	254	49 %
>\$25,000 to <=\$100,000	283	29	86	27	45	31	152	30
>\$100,000	172	18	46	14	17	12	109	21
Total	981	100 %	321	100 %	145	100 %	515	100 %

The pie charts and table above set out the distribution of contract dollars to Inuit and Nunavut in three dollar value categories. The following are percentages of the dollar value of contracts to Inuit and Nunavut within the dollar thresholds as specified:

54% of the overall value of contracts were for contracts between \$5,000.00 and \$25,000.00; Inuit and Nunavut firms won 52% of contract volume in this value category.

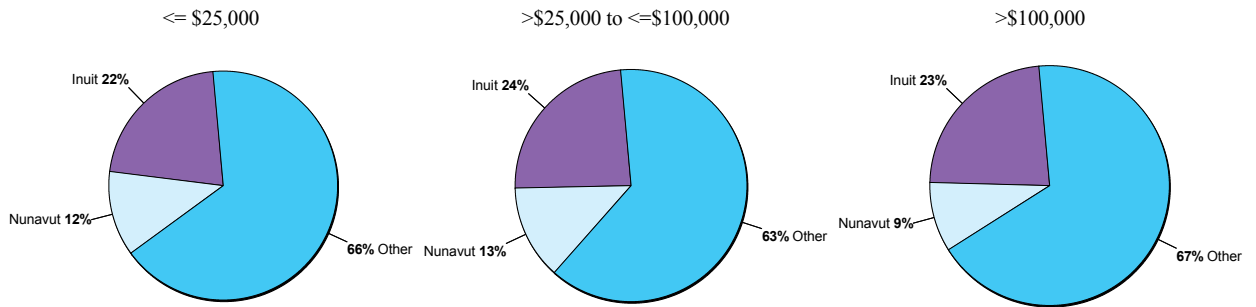
29% of the contracts were in the greater than \$25,000 and less than or equal to \$100,000 category; Inuit and Nunavut firms won 46% of contract volume in this value category.

18% of the contracts awarded were contracts valued at greater than \$100,000.00; Inuit and Nunavut firms won 37% of the volume of these contracts.

These numbers indicate that as the dollar value of the goods purchased increases, the number of contracts won by Nunavut and Inuit firms decreases.

The chart below "Government of Nunavut Distribution of Contract Values Awarded - Based on Volume - Excluding Contracts for Goods" summarizes the distribution of contracting values awarded by volume excluding contracts for goods.

**Government of Nunavut
Distribution of Contract Values Awarded - Based on Volume
Excluding Contracts for Goods
2005/06**



Distribution of Contract Values Awarded - Based on Volume - Excluding Goods

2005/06

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	208	37 %	45	35 %	25	38 %	138	38 %
>\$25,000 to <=\$100,000	213	38	51	40	28	42	134	37
>\$100,000	138	25	32	25	13	20	93	25
Total	559	100 %	128	100 %	66	100 %	365	100 %

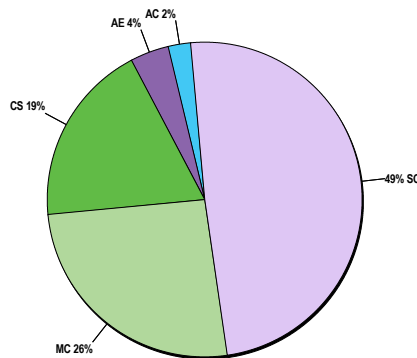
In the pie charts above we examine contracts > \$25,000. Contracts for goods alone represents 422 contracts or 43% of the contracts

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Contract Activity Report

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Contracts for Goods" summarizes the distribution of contracting type by value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut
Distribution of Contracts by Type - Based on Value
For Contracts > \$25,000 to <= \$100,000
Excluding Contracts for Goods
2005/06**



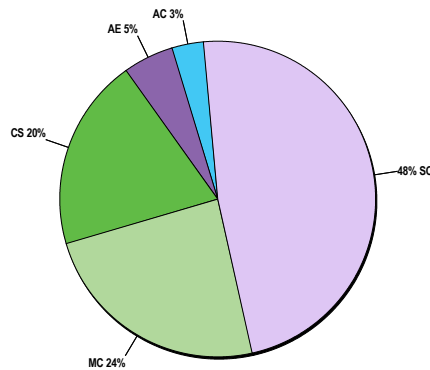
**Distribution of Contract Values Awarded - Based on Value
For Contracts > \$25,000 to <= \$100,000 - Excluding Goods
(Thousands)**

Type	2005/06	
Air Charter (AC)	\$ 273	2 %
Architectural/Engineering (AE)	463	4
Consulting services (CS)	2,198	19
Minor Construction or Maintenance Services (MC)	3,011	26
Service Contracts (SC)	5,734	49
Total	\$ 11,679	100 %

94% of the volume of contracts in this value threshold are expended on consultants, minor construction and maintenance (primarily O&M expenditures) and general services contracts.

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Volume - For Contracts > \$25,000 to <= \$100,000 - Excluding Contracts for Goods" illustrates the distribution of contracting type by volume for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut
Distribution of Contracts by Type - Based on Volume
For Contracts > \$25,000 to <= \$100,000
Excluding Contracts for Goods
2005/06**



**Distribution of Contract Values Awarded - Based on Volume
For Contracts > \$25,000 to <= \$100,000 - Excluding Goods**

Type	2005/06	
Air Charter (AC)	7	3 %
Architectural/Engineering (AE)	11	5
Consulting services (CS)	42	20
Minor Construction or Maintenance Services (MC)	51	24
Service Contracts (SC)	102	48
Total	213	100 %

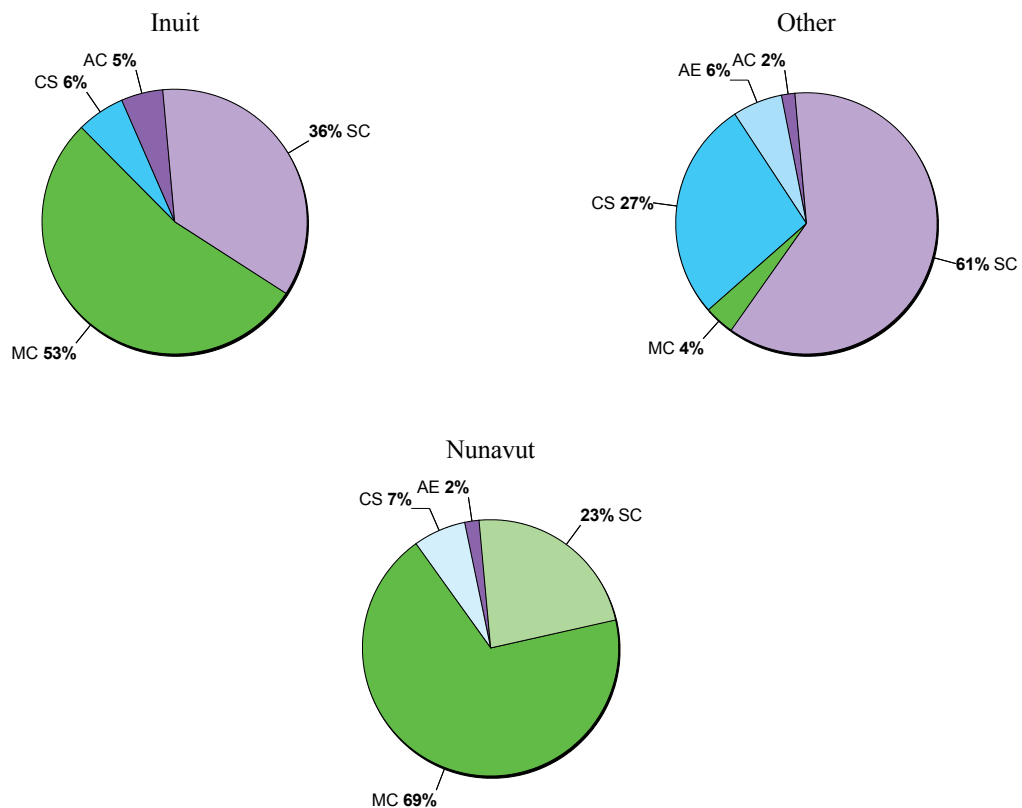
92% of the Volume of contracts in this value threshold are for consultants, minor construction and maintenance (primarily O&M expenditures) and general services contracts.

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The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods" summarizes the distribution of contracting by status category by value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut
Distribution of Contracts by Status Category -
Based on Value
For Contracts > \$25,000 to <= \$100,000
Excluding Contracts for Goods
2005/06**



This section looks at contracts greater than \$25,000 and less than or equal to \$100,000 excluding Purchase Order contracts. The pie chart and table above illustrate the distribution of the various contract types to Inuit, Nunavut and Other firms.

Inuit and Nunavut firms won 91% of the value of Minor Construction and Maintenance Services contracts.

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Distribution of Contracts by Status Category - Based on Value For Contracts > \$25,000 to <= \$100,000 - Excluding Goods

2005/06

(Thousands)

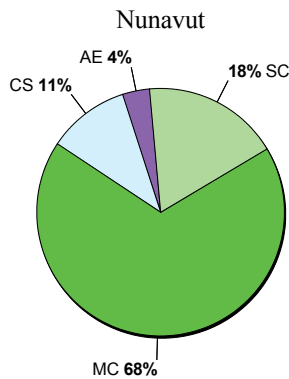
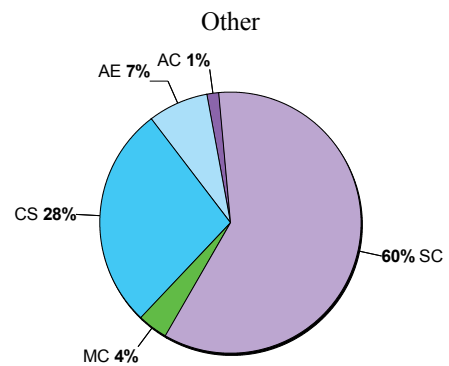
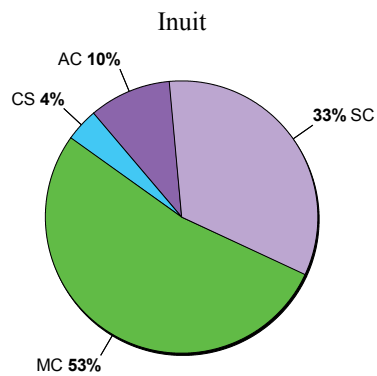
Type	Inuit		Nunavut		Other				
Air Charter (AC)	\$	155	5 %	\$	-	- %	\$	118	2 %
Architectural/Engineering (AE)	-	-		31	2		432	6	
Consulting services (CS)		177	6	110	7		1,911	27	
Minor Construction or Maintenance Services (MC)		1,610	53	1,139	69		262	4	
Service Contracts (SC)		1,069	36	380	23		4,285	61	
Total	\$	3,011	100 %	\$	1,660	100 %	\$	7,008	100 %

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The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Volume - For Contracts > \$25,000 and <= \$100,000 - Excluding Goods" summarizes the distribution of contracting status category by volume for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

Government of Nunavut Distribution of Contracts by Status Category - Based on Volume For Contracts > \$25,000 and <= \$100,000 Excluding Contracts for Goods 2005/06



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Contract Activity Report

Distribution of Contracts By Status Category - Based on Volume

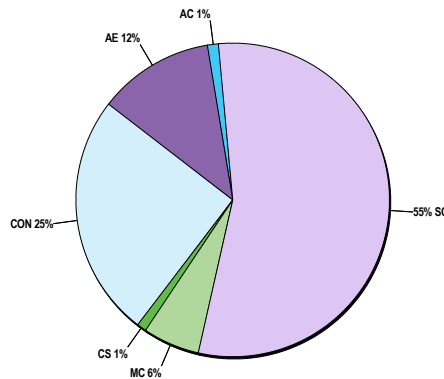
For Contracts > \$25,000 and <= \$100,000 - Excluding Goods

2005/06

Type	Inuit		Nunavut		Other	
Air Charter (AC)	5	10 %	-	- %	2	1 %
Architectural/Engineering (AE)	-	-	1	4	10	7
Consulting services (CS)	2	4	3	11	37	28
Minor Construction or Maintenance Services (MC)	27	53	19	68	5	4
Service Contracts (SC)	17	33	5	18	80	60
Total	51	100 %	28	100 %	134	100 %

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Value - For Contracts > \$100,000 - Excluding Contracts for Goods" summarizes the distribution of contracting type by value for contracts greater than \$100,000 excluding contracts for goods.

Government of Nunavut Distribution of Contracts by Type - Based on Value For Contracts > \$100,000 Excluding Contracts for Goods 2005/06



Distribution of Contracts By Type - Based on Value

For Contracts > \$100,000 - Excluding Goods

(Thousands)

Type	2005/06	
Air Charter (AC)	\$ 704	1 %
Architectural/Engineering (AE)	7,080	12
Construction (CON)	14,871	25
Consulting services (CS)	575	1
Minor Construction or Maintenance Services (MC)	3,468	6
Service Contracts (SC)	32,515	55
Total	\$ 59,213	100 %

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This section looks at contracts greater than \$100,000 excluding Purchase Order contracts. The pie chart and table above illustrate the distribution of contract dollars by type to Inuit, Nunavut and Other firms.

92% of the Value of contracts in this value threshold are for Architectural/Engineering (capital infrastructure design), major works construction (capital projects) and general services contracts.

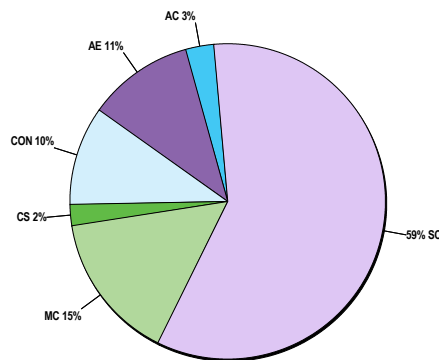
The Standard GN General Services Contract Type is not recommended for services in excess of \$100,000. An analysis of this data shows these contracts to be for Specialized Care, Ambulance Services, Dental Services, Airport Operations, various Ongoing Training Services and other specialized services that would otherwise be considered 'non-standard' service contracts.

The small percentage of Air Charters, Consulting Services and Minor Works Construction and Maintenance contracts is indicative of the typically lower values of these types of contracts.

The Minor Works and Maintenance Contract Type is generally used for contracts not expected to exceed \$100,000, however in some cases, tenders for "As & When" Maintenance contracts over \$100,000 are accepted.

The chart below *"Government of Nunavut Distribution of Contracts by Type - Based on Volume - For Contracts > \$100,000 - Excluding Contracts for Goods"* illustrates the distribution of contracting type by volume for contracts greater than \$100,000 excluding contracts for goods.

**Government of Nunavut
Distribution of Contracts by Type - Based on Volume
For Contracts > \$100,000
Excluding Contracts for Goods
2005/06**



**Distribution of Contracts By Type - Based on Volume
For Contracts > \$100,000 - Excluding Goods**

Type	2005/06	
Air Charter (AC)	4	3 %
Architectural/Engineering (AE)	15	11
Construction	14	10
Consulting services (CS)	3	2
Minor Construction or Maintenance Services (MC)	21	15
Service Contracts (SC)	81	59
Total	138	100 %

This section looks at the volume of contracts greater than \$100,000 excluding Purchase Order contracts.

21% of the volume and 37% of the value of contracts in this value threshold are for Architectural/Engineering and Major Works Construction (contracts for capital infrastructure projects).

15% of the volume and 6% of the value of contracts in this value threshold are for Minor Construction and Maintenance contracts. This is indicative of the typically smaller value of this type of contract, however, multi-year 'As & When' operations and maintenance contracts can sometimes exceed \$100,000.

59% of the volume and 55% of the value of contracts in this value threshold are for Service Contracts, however, most of these contracts would normally be considered 'non-standard' services.

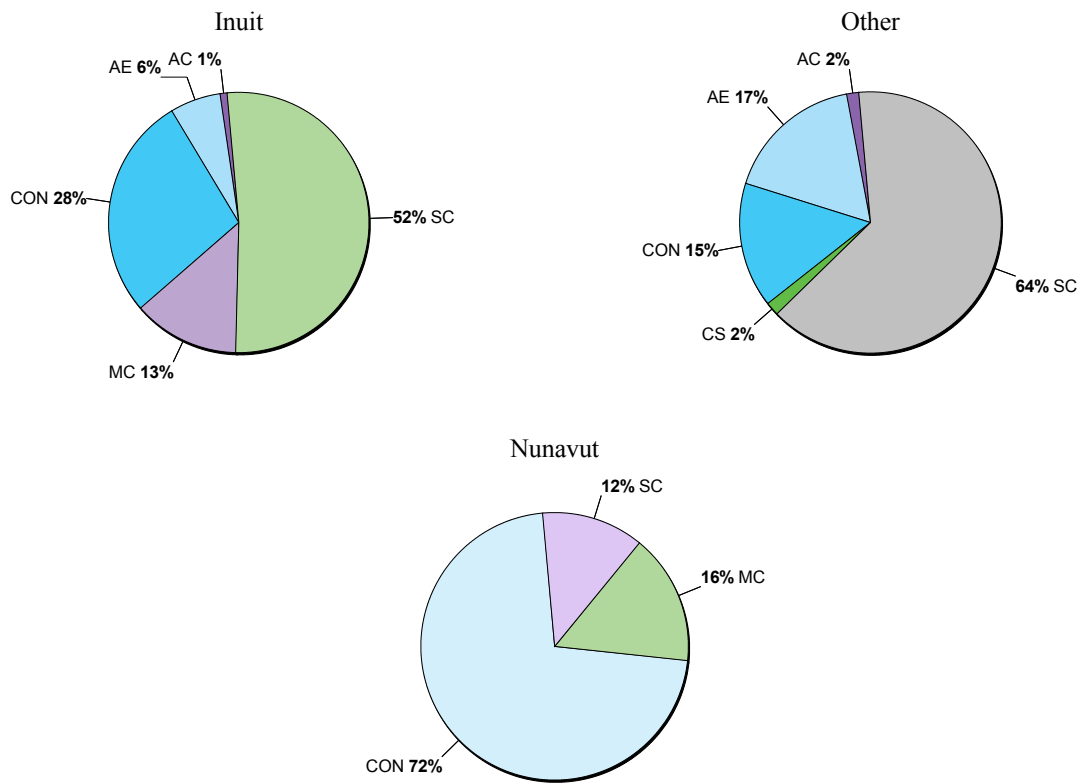
The small percentages, in volume and value, for Air Charters and Consulting Services indicate the typically smaller values for these types of contracts.

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Value - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracting by status category by value for contracts greater than \$100,000 excluding goods.

Government of Nunavut Distribution of Contracts by Status Category - Based on Value For Contracts > \$100,000 Excluding Contracts for Goods 2005/06



The pie chart above illustrate the distribution of contract awards by type to Inuit, Nunavut and Other firms.

GOVERNMENT OF NUNAVUT

Contract Activity Report

Distribution of Contracts by Status Category - Based on Value For Contracts > \$100,000 - Excluding Goods

2005/06

(Thousands)

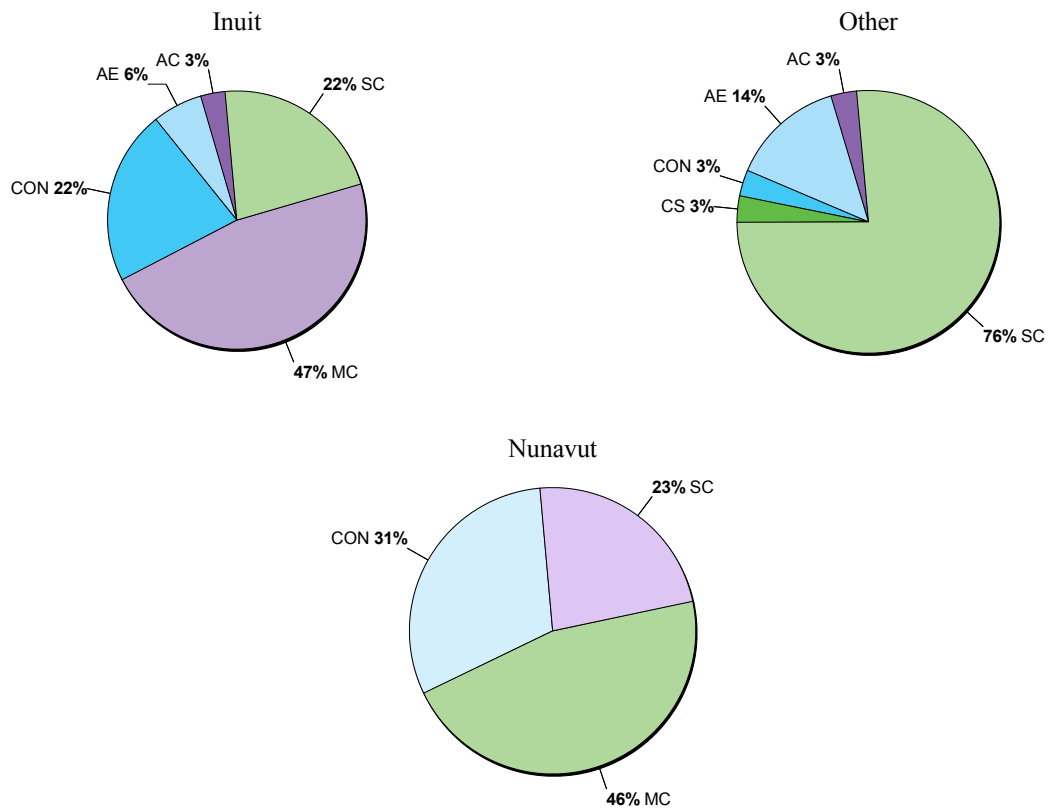
Type	Inuit		Nunavut		Other				
Air Charter (AC)	\$	176	1 %	\$	-	- %	\$	528	2 %
Architectural/Engineering (AE)		1,206	6		-	-		5,874	17
Construction (CON)		5,339	28		4,250	72		5,282	15
Consulting services (CS)		-	-		-	-		575	2
Minor Construction or Maintenance Services (MC)		2,536	13		932	16		-	-
Service Contracts (SC)		9,934	52		729	12		21,852	64
Total	\$	19,191	100 %	\$	5,911	100 %	\$	34,111	100 %

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Volume - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracting status category by volume for contracts greater than \$100,000 excluding goods.

**Government of Nunavut
Distribution of Contracts by Status Category - Based on Volume
For Contracts > \$100,000
Excluding Contracts for Goods
2005/06**



Distribution of Contract By Status Category - Based on Volume

For Contracts > \$100,000 - Excluding Goods

2005/06

Type	Inuit		Nunavut		Other	
Air Charter (AC)	1	3 %	-	- %	3	3 %
Architectural/Engineering (AE)	2	6	-	-	13	14
Construction (CON)	7	22	4	31	3	3
Consulting services (CS)	-	-	-	-	3	3
Minor Construction or Maintenance Services (MC)	15	47	6	46	-	-
Service Contracts (SC)	7	22	3	23	71	76
Total	32	100 %	13	100 %	93	100 %

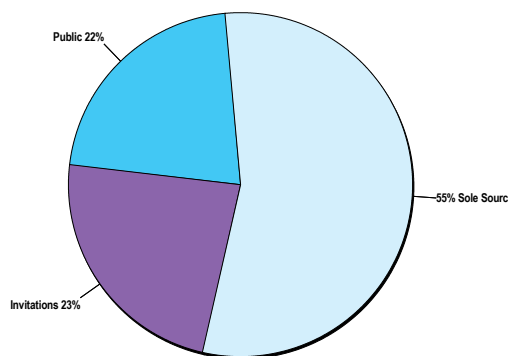
GOVERNMENT OF NUNAVUT

Contract Activity Report

3. Contracting Methods

The chart below *Government of Nunavut Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method* summarizes the distribution of contracting methods - Based on Value.

**Government of Nunavut
Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method
- Based on Value
2005/06**



**Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method - Based on Value
(Thousands)**

Year	Awarded	Public	Invitations	Sole Source
2005/06	\$ 11,678 100 %	\$ 2,540 22 %	\$ 2,722 23 %	\$ 6,416 55 %

This section provides an analysis of contracts (\$25,000 and greater), including Goods, by Contracting Method in two value threshold categories. Contracts are entered into as a result of competitive or non-competitive Request for Tenders or Requests for Proposals. Competitive means asking more than one firm to respond; this is done by Invitation or by Public Advertisement. Non-Competitive means asking only one firm to submit a tender or proposal; this is more commonly known as a 'Sole' or 'Single' Source. The Value and Volume of Sole Sources are further analysed later on in this section.

Public Tenders or Request for Proposals (RFP) are all goods and services over \$25,000 and Construction over \$100,000. Invitational Tenders are goods and services over \$5000 but less than \$25,000. This also includes Construction under \$100,000.

Sole Source (for the purpose of this report) includes contracts that are for Architectural and Engineering services worth less than \$25,000; contracts approved by Deputy Ministers in situations where process delays could be harmful to the public and in situations where only one credible supplier can fulfill the requirement. The later is called Sole Vendor.

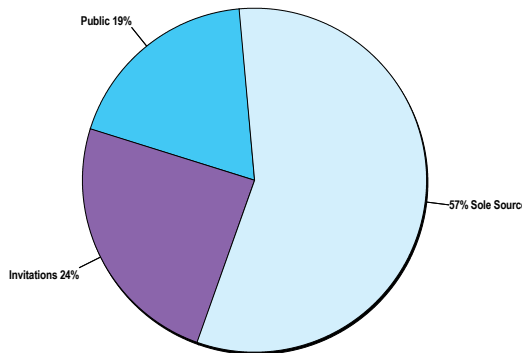
A significant portion of the sole source contracts represents contracts issued for the following:

- Specialized Residential Care, Department of Health
- Proprietary training courses, including NAC
- Contracts to Hamlets for various work such as Airport Operations
- Dental care
- Proprietary software and maintenance contracts for software
- Audiology Services, Health

Of a total contract value of \$11,678,000 (rounded to the nearest thousand), \$5,262,000 resulted from Public or Invitational Requests for Tenders or Proposals (45%) and \$6,416,000 resulted from Sole Sources (55%). This is illustrated on the pie chart above.

The chart below *Government of Nunavut Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method* summarizes the distribution of contracting methods - Based on Volume.

**Government of Nunavut
Distribution of Contracts > \$25,000 to <= \$100,000 By Contract Method
- Based on Volume
2005/06**



Distribution of Contracts by Contract Method - Based on Volume

Year	Awarded	Public	Invitations	Sole Source
2005/06	213 100 %	40 19 %	52 24 %	121 57 %

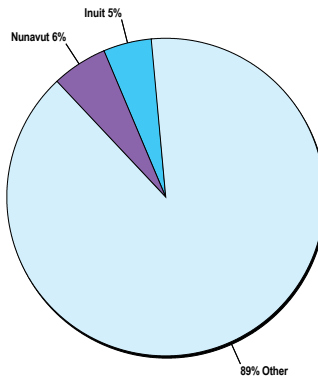
GOVERNMENT OF NUNAVUT

Contract Activity Report

Of the 213 contracts in the >\$25,000 to <\$100,000 value threshold awarded, 92 resulted from Public or Invitational Requests for Tenders or Proposals (43%) and 121 resulted from Sole Sources (57%). This is illustrated on the pie chart above.

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000
By Status Category - Based on Value
2005/06**



Distribution of Sole Source Contracts by Status Category - Based on Value (Thousands)

Year	Awarded		Inuit		Nunavut		Other					
2005/06	\$	6,415	100 %	\$	318	5 %	\$	363	6 %	\$	5,734	89 %

Out of the \$6,416,000 in Sole Source awards (55% of contracts in the >\$25,000 and \$100,000 dollar threshold category),

\$318,000 was sole sourced to Inuit firms (5% of Sole Sources and 3% of contract dollars in the >\$25,000 and \$100,000 dollar threshold category);

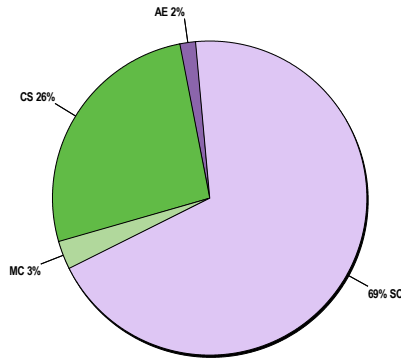
\$363,000 was sole sourced to Nunavut firms (6% of Sole Sources and 3% of contract dollars in the >\$25,000 and \$100,000 dollar threshold category).

The remaining \$5,734,000 value of sole sources were awarded to Other (non-registered individuals, organizations and businesses). This represents 89% of Sole Sources and 49% of contract dollars sole sourced in the >\$25,000 and <\$100,000 dollar threshold category.

This is illustrated on the pie chart above.

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business - Base on Value

**Government of Nunavut
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000
By Status Category Awarded to Other Businesses
- Based on Value
2005/06**



Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Value (Thousands)

Sole Source - Other Businesses	2005/06	
Air Charter (AC)	\$ -	-
Architectural/Engineering (AE)	95	2
Construction	-	-
Consulting services (CS)	1,515	26
Minor Construction or Maintenance Services (MC)	168	3
Service Contracts (SC)	3,956	69
Total	\$ 5,734	100 %

GOVERNMENT OF NUNAVUT

Contract Activity Report

Of a total value of \$11,678,000 (rounded to the nearest thousand) in the >\$25,000 and < \$100,000 dollar threshold category, \$6,416,000 was the result of Sole Source awards (55%). This is illustrated on the associated pie chart at the beginning of the Section 3. under Contracting Methods.

Out of the total \$6,416,000 of Sole Source awards, \$5,734,000 (89% of Sole Sources, 49% of the value of all contracts in the >\$25,000 and <\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms).

95% of the dollar value to Other (non-registered) for Sole Source awards were for two Contract Types: Consulting Services and Service Contracts. The dollar values and corresponding percents of Sole Source Contracts to Other Contract Type are shown in the table above.

Consulting Services: \$1,515,000 (26% of value);

Service Contracts: \$3,956,000 (69% of value); and

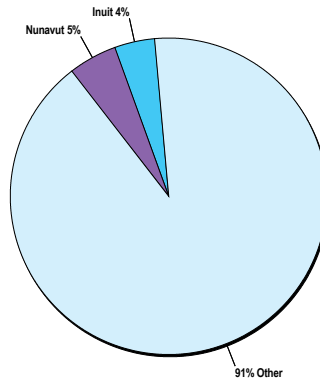
All other types of contracts make up the remaining value of Sole Sources to Other: \$263,000 (5%).

Criteria for Sole Sourcing a Contract, Section 10 of the Government of Nunavut Contract Regulations, under the Financial Administration Act, allow Sole-Sourcing of contracts "where a contract authority believes, on reasonable grounds, that

- (a) the goods, services or construction are urgently required and delay would be injurious to the public interest; or
- (b) only one party is available and capable of performing the contract; or
- (c) the contract is an architectural or engineering services contract that will not exceed \$25,000 or any other type of contract that will not exceed \$5,000* in value.

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Volume.

**Government of Nunavut
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000
By Status Category - Based on Volume
2005/06**



Distribution of Sole Source Contracts by Status Category - Based on Volume

Year	Awarded	Inuit	Nunavut	Other
2005/06	121	5	6	110
	100 %	4 %	5 %	91 %

Of the total volume of 213 contracts in the >\$25,000 and <\$100,000 dollar threshold category, 121 were the result of Sole Source awards (57%).

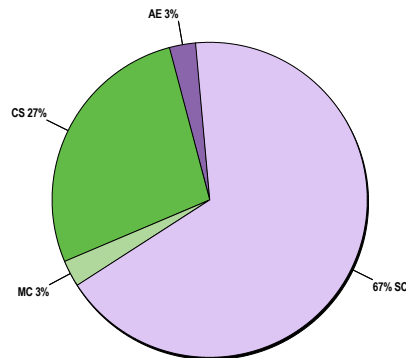
Out of the 121 Sole Source awards, 110 contracts (91% of Sole Sources in the >\$25,000 and <\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms). This is illustrated in the table above.

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business.

Government of Nunavut
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000
By Status Category Awarded to Other Businesses
- Based on Volume
2005/06



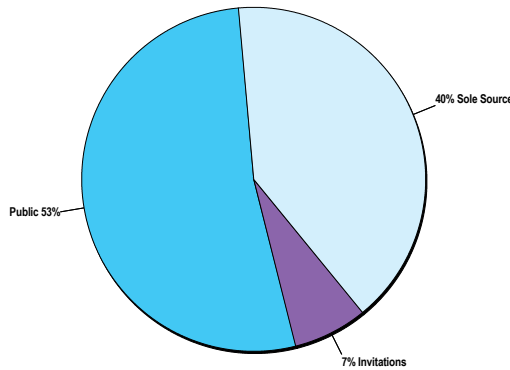
Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Volume

Sole Source - Other Businesses	2005/06	
Air Charter (AC)	-	-
Architectural/Engineering (AE)	3	3
Construction	-	-
Consulting services (CS)	30	27
Minor Construction or Maintenance Services (MC)	3	3
Service Contracts (SC)	74	67
Total	110	100 %

Of the total volume of 213 contracts in the >\$25,000 and <\$100,000 dollar threshold category, 121 were the result of Sole Source awards (57%). 94% of the volume of Sole Source awards to Other (non-registered) were for two Contract Types: Consulting Services and Service Contracts. The volumes and corresponding percents of Sole Source Contracts to Other by Contract Type are shown in the table above.

The chart below *Government of Nunavut Distribution of Contracts > \$100,000 by Contract Method* summarizes the distribution of Contracts by Contract Method - Based on Value.

**Government of Nunavut
Distribution of Contracts > \$100,000 By Contract Method
- Based on Value
2005/06**



Distribution of Contracts > \$100,000 by Contract Method - Based on Value (Thousands)

Year	Awarded	Public	Invitations	Sole Source
2005/06	\$ 59,213 100 %	\$ 31,113 53 %	\$ 4,126 7 %	\$ 23,974 40 %

This sub-section provides an analysis of contracts, including Goods, by Contracting Method in the 'greater than \$100,000' value threshold category.

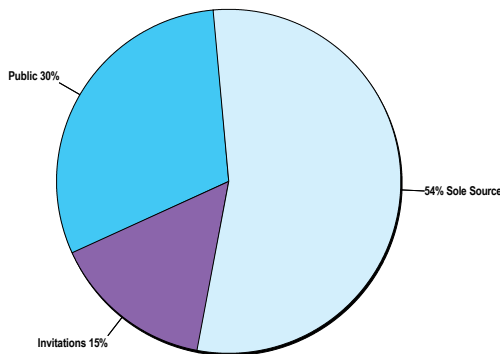
Of a total contract value of \$59,213,000 (rounded to the nearest thousand), \$35,239,000 resulted from Public or Invitational Requests for Tenders or Proposals (60%) and \$23,974,000 resulted from Sole Sources (40%). This is illustrated on the pie chart above.

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Distribution of Contracts > \$100,000 by Contract Method* summarizes the distribution of Contracts by Contract Method - Based on Volume.

**Government of Nunavut
Distribution of Contracts > \$100,000 By Contract Method
- Based on Volume
2005/06**



Distribution of Contracts by Contract Method - Based on Volume

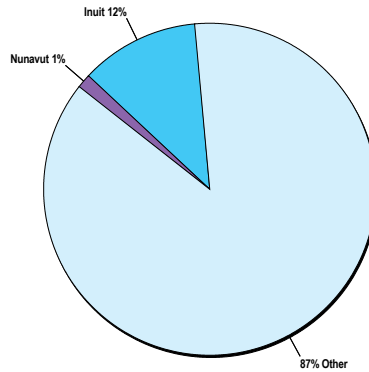
Year	Awarded		Public		Invitations		Sole Source	
2005/06	138	100 %	42	30 %	21	15 %	75	54 %

Of the 138 contracts in the >\$100,000 value threshold awarded, 63 resulted from Public or Invitational Requests for Tenders or Proposals (45%) and 75 resulted from Sole Sources (54%). This is illustrated on the pie chart above.

Out of the 75 Sole Source awards, 71 contracts (95% of Sole Sources, 51% of the total volume of contracts in the >\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms).

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut
Distribution of Sole Source Contracts > \$100,000 By Status Category
- Based on Value
2005/06**



Distribution of Sole Source Contracts by Status Category - Based on Value (Thousands)

Year	Awarded	Inuit	Nunavut	Other
2005/06	\$ 23,974 100 %	\$ 2,788 12 %	\$ 330 1 %	\$ 20,856 87 %

Of a total value of \$23,974,000 in Sole Source awards (40% of the value of contracts in the >\$100,000 dollar threshold category):

\$2,788,000 was sole sourced to Inuit firms (12% of Sole Sources and 5% of contract dollars in the >\$100,000 dollar threshold category);

\$330,000 was sole sourced to Nunavut firms (1% of Sole Sources and 0.5% of contract dollars in the >\$100,000 dollar threshold category).

The remaining \$20,856,000 value of sole sources were awarded to Other (non-registered individuals, organizations and businesses). This represents 87% of the value of Sole Sources and 35% of all contract dollars in the >\$100,000 dollar threshold category.

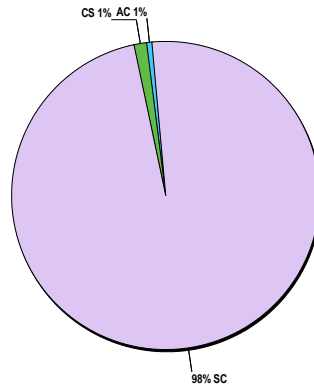
This is illustrated on the pie chart above.

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut
Distribution of Sole Source Contracts > \$100,000 By Status Category
Awarded to Other Businesses - Based on Value
2005/06**



Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Value (Thousands)

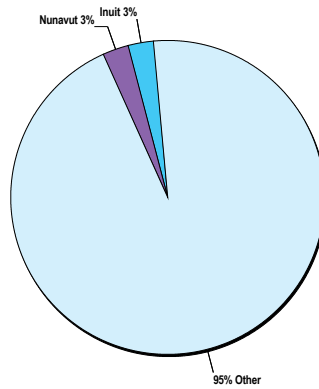
Sole Source - Other Businesses	2005/06	
Air Charter (AC)	\$ 122	1 %
Architectural/Engineering (AE)	-	-
Construction	-	-
Consulting services (CS)	276	1
Minor Construction or Maintenance Services (MC)	-	-
Service Contracts (SC)	20,458	98
Total	\$ 20,856	100 %

Of a total value of \$59,213,000 (rounded to the nearest thousand) in the >\$100,000 dollar threshold category, \$23,974,000 was the result of Sole Source awards (40%). This is illustrated on the pie chart on page 32.

99% of the dollar value of Sole Source awards to Other (non-registered) were for Service Contracts. The dollar values and corresponding percents of Sole Source Contracts to Other by Contract Type are shown in the table above.

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Volume.

**Government of Nunavut
Distribution of Sole Source Contracts > \$100,000 By Status Category
- Based on Volume
2005/06**



Distribution of Sole Source Contracts by Status Category - Based on Volume

Year	Awarded		Inuit		Nunavut		Other	
2005/06	75	100 %	2	3 %	2	3 %	71	95 %

Of the total volume of 138 contracts in the >\$100,000 dollar threshold category, 71 were the result of Sole Source awards (54%).

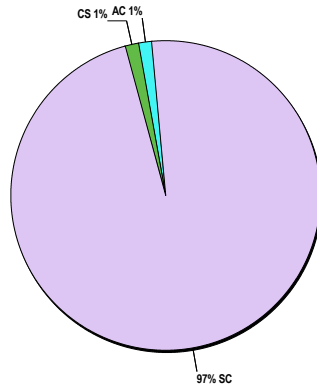
Out of the 75 Sole Source awards, 71 contracts (95% of Sole Sources, 51% of the total volume of contracts in the >\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms).

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business.

**Government of Nunavut
Distribution of Sole Source Contracts > \$100,000 By Status Category
Awarded to Other Businesses - Based on Volume
2005/06**



Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Volume

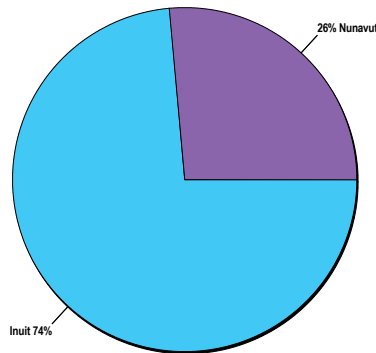
Sole Source - Other Businesses	2005/06	
Air Charter (AC)	1	1 %
Architectural/Engineering (AE)	-	-
Construction	-	-
Consulting services (CS)	1	1
Minor Construction or Maintenance Services (MC)	-	-
Service Contracts (SC)	69	97
Total	71	99 %

98% of the volume of Sole Source awards to Other (non-registered) was for Service Contracts.

4. Contracts Awarded to Local Business

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

**Government of Nunavut
Contracts Awarded to Local Business - Based on Value
For Contracts > \$25,000 to <= \$100,000
Excluding Goods
2005/06**



**Contracts Awarded to Local Business - Based on Value
For Contracts >\$25,000 to <=\$100,000 - Excluding Goods
(Thousands)**

Type	2005/06	
Inuit	\$ 2,348	74 %
Nunavut	843	26
Total	\$ 3,191	100 %

This section analyzes the value of contracts in the >\$25,000 and <\$100,000 dollar value threshold, excluding Purchase Orders, that were awarded to Local Inuit or Nunavut firms. Local Contracts are contracts that were awarded to an Inuit or Nunavut firm that is based in the same community where the work is required. To qualify for the Local bid adjustment under the NNI Policy, businesses must be on either the NTI Inuit Firms Listing or the GN Nunavut Business Registry, and be located in the same community where the work is required.

GOVERNMENT OF NUNAVUT

Contract Activity Report

Of the \$11,678,000 (rounded to the nearest thousand) of contracts in the >\$25,000 and <\$100,000 dollar value threshold, excluding Purchase Orders, a total value of \$3,191,000 was awarded to Local Inuit and Nunavut Businesses (27%). Of this \$3,191,000 value, \$2,348,000 was awarded to Local Inuit firms (74%), and \$843,000 was awarded to Local Nunavut firms (26%).

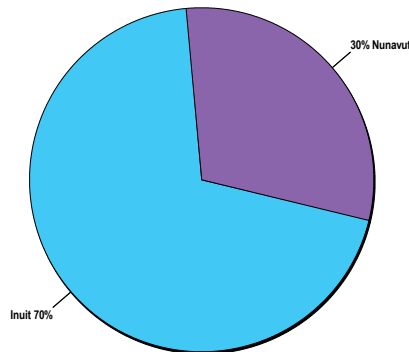
Hamlets, Housing Authorities, Nunavut Arctic Collage and Inuit organizations are not Local under the NNI Policy because they are not businesses registered with NTI as Inuit firms, or with the GN as Nunavut Businesses.

This section analyzes the volume of contracts in the >\$25,000 and <\$100,000 dollar value threshold, excluding Purchase Orders, that were awarded to Local Inuit or Nunavut firms.

Of the 213 contracts in this threshold, excluding Purchase Orders, 53 were awarded to Local Inuit and Nunavut Businesses (25%). Of the 53 contracts, 37 were awarded to Local Inuit firms (70%), and 16 were awarded to Local Nunavut firms (30%).

The chart below *"Government of Nunavut Contracts Awarded to Local Business - Based on Volume - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods"* summarizes the distribution of contracts awarded to local businesses, based on quantity for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

**Government of Nunavut
Contracts Awarded to Local Business - Based on Volume
For Contracts > \$25,000 to <= \$100,000
Excluding Goods
2005/06**

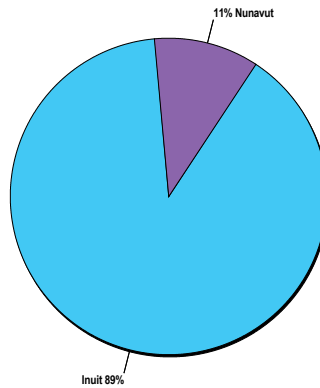


**Contracts Awarded to Local Business - Based on Volume
For Contracts >\$25,000 to <=\$100,000 - Excluding Goods**

Type	2005/06	
	Count	Percentage
Inuit	37	70 %
Nunavut	16	30 %
Total	53	100 %

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Value - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on value for contracts greater than \$100,000 excluding goods.

**Government of Nunavut
Contracts Awarded to Local Business - Based on Value
For Contracts > \$100,000
Excluding Goods
2005/06**



Contracts Awarded to Local Business - Based on Value For Contracts >\$100,000 - Excluding Goods (Thousands)

Type	2005/06	
Inuit	\$ 13,303	89 %
Nunavut	1,589	11
Total	\$ 14,892	100 %

This section analyzes the value contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, that were awarded to Local Inuit or Nunavut firms.

Of the \$59,213,000 (rounded to the nearest thousand) of contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, \$14,892,000 (rounded to the nearest thousand) was awarded to Local Inuit and Nunavut Businesses (25%).

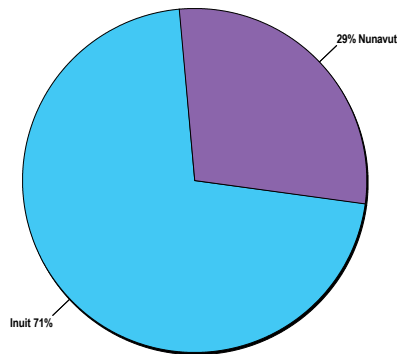
Of this \$14,892,000, \$13,303,000 was awarded to Local Inuit firms (89%), and \$1,589,000 was awarded to Local Nunavut firms (11%).

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Volume - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on quantity for contracts greater \$100,000 excluding goods.

**Government of Nunavut
Contracts Awarded to Local Business - Based on Volume
For Contracts > \$100,000
Excluding Goods
2005/06**



**Contracts Awarded to Local Business - Based on Volume
For Contracts >\$100,000 - Excluding Goods**

Type	2005/06	
Inuit	20	71 %
Nunavut	8	29
Total	28	100 %

Of the 138 awarded contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, 28 were awarded to Local Inuit and Nunavut Businesses (20%).

20 were awarded to Local Inuit firms (14%); and

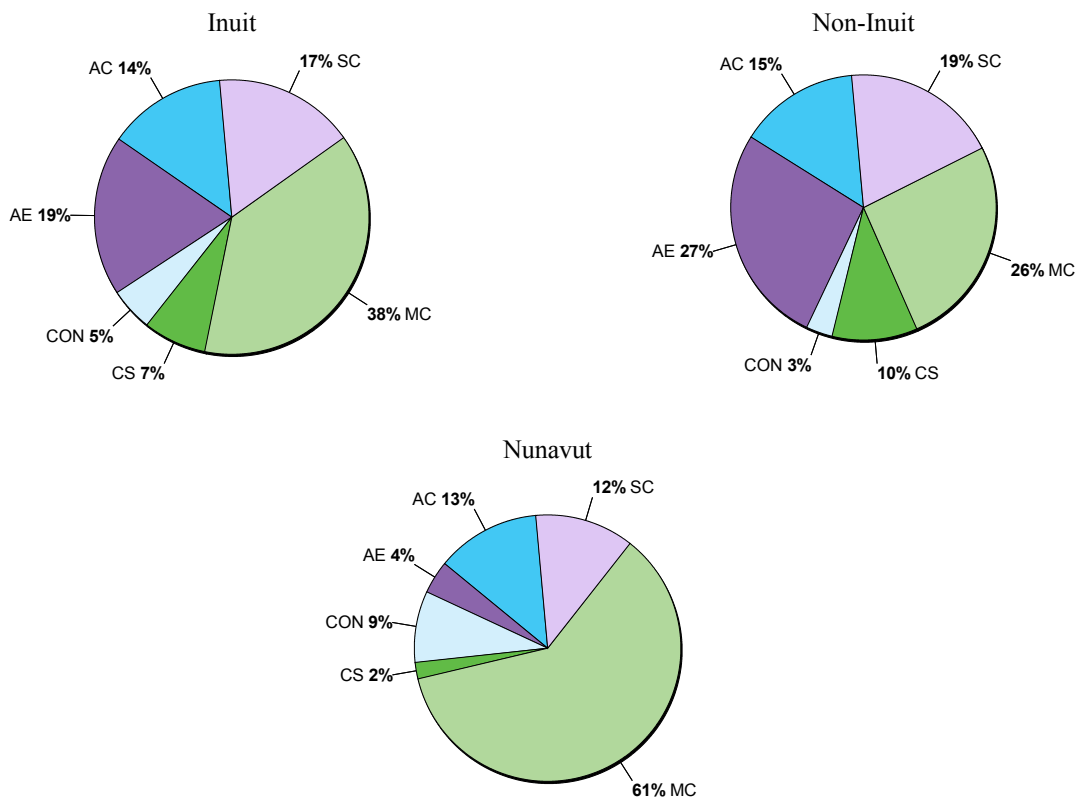
8 were awarded to Local Nunavut firms (6%).

Inuit and Nunavut firms won 20% of the total volume of contracts in this value threshold.

5. Submissions Received

The chart below "Government of Nunavut Distribution of Submissions Received Between Inuit & Non-Inuit Firms - Based on Value - Excluding Goods and Sole Source" summarizes the distribution of submissions received between Inuit and non-Inuit firms based on volume.

Government of Nunavut
Distribution of Submissions Received Between Inuit & Non-Inuit Firms
Based on Volume
Excluding Goods and Sole Source
2005/06



GOVERNMENT OF NUNAVUT

Contract Activity Report

Distribution of Submissions Received Between Inuit & Non-Inuit Firms

Based on Volume - Excluding Goods and Sole Source

2005/06

Type	Total		Inuit		Non-Inuit	
Air Charter (AC)	60	14 %	19	13 %	41	15 %
Architectural/Engineering (AE)	81	19	6	4	75	27
Construction (CON)	22	5	13	9	9	3
Consulting services (CS)	32	7	3	2	29	10
Minor Construction or Maintenance Services (MC)	163	38	91	61	72	26
Service Contracts (SC)	71	17	18	12	53	19
Total	429	100 %	150	100 %	279	100 %

Based on the Table above, we can see that Inuit firms have gained approximately 60% of the major construction contracts and 56% of the minor construction and maintenance contracts.

6. Inuit Labour

The chart below *Government of Nunavut Distribution of Inuit Labour Required - Minor Construction or Maintenance* summarizes the distribution of Inuit Labour.

	2005/06		
	Avg% Required	Avg% Bid	Avg% Achieved
Accross Nunavut	27 %	51 %	58 %
Baffin	25	55	53
Kitikmeot	10	28	42
Kivalliq	34	59	77

The chart below *Government of Nunavut Anticipated Bonus Payments - Major Construction* summarizes the distribution of Inuit Labour.

	2005/06		
	Avg% Required	Avg% Bid	Avg% Achieved
Accross Nunavut	25 %	35 %	31 %
Baffin	31	33	1
Kitikmeot	15	32	25
Kivalliq	30	39	37

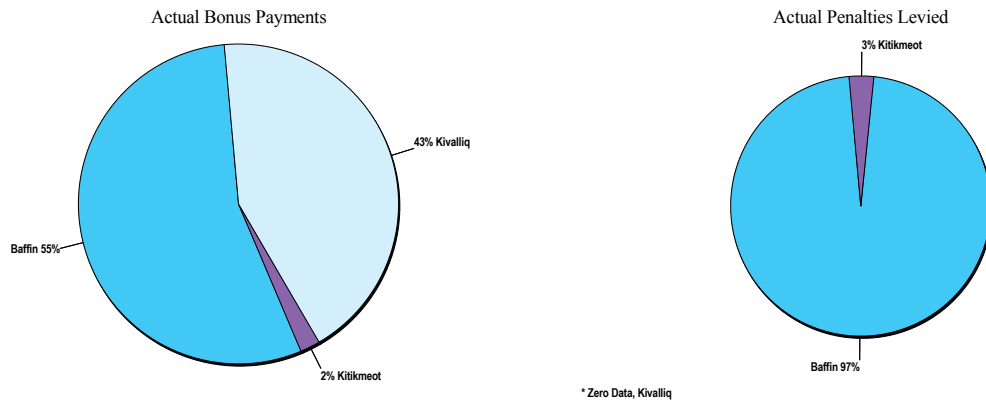
The table above indicates that for both categories "Minor Construction or Maintenance" and "Major Construction", the level of Inuit Labour required by the contracting authority has been exceeded by the contractors bid submission. In most cases the level of inuit labour achieved has also exceeded the level required under the terms of the the contract authority.

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Contract Activity Report

The charts below *Government of Nunavut Anticipated Bonus Payments - Minor and Major Construction* and *Government of Nunavut Actual Bonus Payments - Minor and Major Construction* summarizes the distribution of Anticipated and Actual Bonuses.

Government of Nunavut Actual Bonus Payments Minor and Major Construction 2005/06

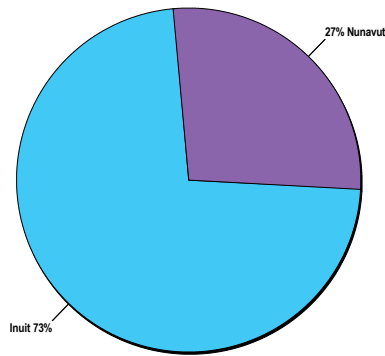


	2005/06		Anticipated Bonus Payments		Actual Bonus Payments		Actual Penalties Levied	
	\$	%	\$	%	\$	%	\$	%
Baffin	123	37 %	56	55 %	32	97 %		
Kitikmeot	69	21 %	2	2 %	1	3 %		
Kivalliq	138	42 %	43	43 %	-	- %		

7. NNI Adjustments

The chart below *Government of Nunavut Distribution of NNI Awarded Contracts - Based on Value* summarizes the distribution of all contracts received excluding goods and sole source contracts.

**Government of Nunavut
Distribution of NNI Awarded Contracts - Based on Value
2005/06**



Distribution of NNI Awarded Contracts - Based on Value (Thousands)

Contract Excluding Goods & Sole Source	2005/06	
Inuit	\$ 1,150	73 %
Nunavut	431	27
Total	\$ 1,581	100 %

This information is based on All Contracts, excluding Purchase Orders and Sole Sources. NNI Adjustments are applied to determine the low bidder or the best-value proposal that will be awarded a contract. A contract awarded "due to NNI Adjustments" is a contract that would have been awarded to another company, but the application of NNI adjustments changed the lowest price tender, or highest rated proposal.

Non-registered (Other) firms can receive NNI Bid Adjustments when maximizing Inuit and Nunavut Content in their bids by using registered Inuit, Nunavut and Local subcontractors, suppliers and labor.

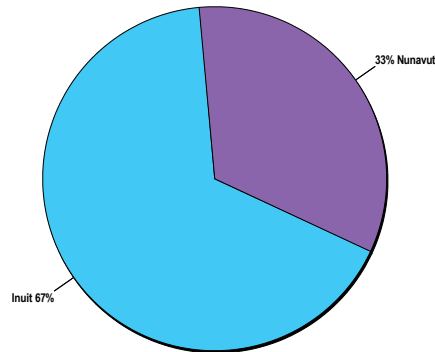
Out of \$1,581,000 dollars (rounded to the nearest thousand) for competitively awarded contracts, \$1,150,000 went to Inuit firms (73%) and \$431,000 went to Nunavut firms (27%).

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Distribution of NNI Awarded Contracts - Based on Volume* summarizes the distribution of all contracts received excluding goods and sole source contracts.

**Government of Nunavut
Distribution of NNI Awarded Contracts - Based on Volume
2005/06**



Distribution of NNI Awarded Contracts - Based on Volume

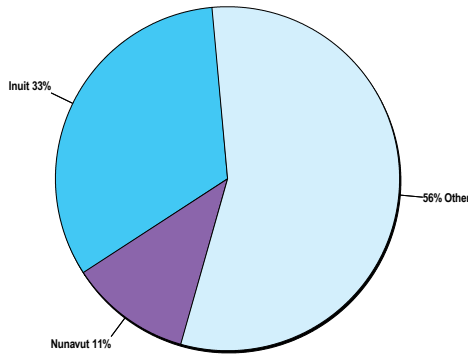
Contract Excluding Goods & Sole Source	2005/06	
Inuit	\$ 10	67 %
Nunavut	5	33
Total	\$ 15	100 %

15 contracts were awarded due to NNI adjustments; 10 to Inuit firms (67%) and 5 to Nunavut firms (33%). (No contracts are awarded to Other (non-registered firms) as a result of NNI Adjustments). This is illustrated in the pie chart and table above.

8. Comparison to Prior Year

The chart below *Government of Nunavut Comparison to Prior Year Based on Contract Value* summarizes the comparison of current year to previous year contract value.

**Government of Nunavut
Comparison to Prior Year Based on Contract Value
2005/06**



	2005/06		2004/05	
Inuit	\$ 29,003	33 %	\$ 11,206	13 %
Nunavut	10,105	11	38,395	46
Other	49,330	56	34,268	41
Total	\$ 88,438	100 %	\$ 83,869	100 %

The value of contracts to Inuit increased by 20%;

The value of contracts to Nunavut decreased by 35%; and

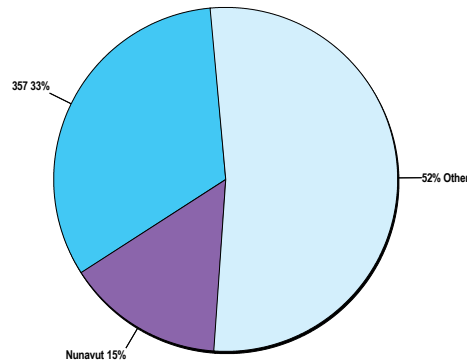
The value of contracts to Other increased by 15%.

GOVERNMENT OF NUNAVUT

Contract Activity Report

The chart below *Government of Nunavut Comparison to Prior Year Based on Contract Volume* summarizes the comparison of current year to previous year contract volume.

**Government of Nunavut
Comparison to Prior Year Based on Contract Volume
2005/06**



	2005/06		2004/05	
Inuit	321	33 %	357	23 %
Nunavut	145	15	380	25
Other	515	52	788	52
Total	981	100 %	1,525	100 %

The volume of contracts to Inuit as a percentage of the total increased by 10%;

The volume of contracts to Nunavut as a percentage of the total decreased by 10%; and

The volume of contracts to Other remained consistent.

Appendix A:

Definition of Terms and Abbreviations

Terms

"Contracting Method": refers to the way a contract is awarded. There are, primarily, three ways of awarding contracts in the GN; Requesting Tenders, Requesting Proposals and Sole Sourcing. Another way of awarding a contract is by negotiation, however, only Cabinet can award or approve awarding without competition when competition is available.

"Goods": means contracts for the purchase of goods or "Purchase Orders". Goods contracts are primarily awarded by the CGS Purchasing Section on behalf of GN Departments.

"Inuit" or "Inuit Firm": means a company that is 51% owned by Inuit and is included on the Nunavut Tunngavik Inc. (NTI) Inuit Firms Listing at the time the contract is awarded.

"Large Contracts": are Goods contracts with a value of \$5,000 and greater, and all other Contract Types with a value of \$25,000 and greater.

"Local": means an Inuit Firm or Nunavut Businesses who's business is based in the community where the work or goods are required.

"Nunavut": means a company that is 51% owned by Nunavut Residents and is included on the GN's Registry of Approved Nunavut Businesses at the time the contract is awarded.

"Other": means companies, persons or organizations that were not registered with NTI or the GN at the time the contract was awarded.

"Small Contracts": includes Goods Contracts under \$5,000 and all other Contract Types under \$25,000, and does not include Local Contract Authority (LCA) contracts.

"Sole Source": means awarding a contract without a competitive request for tenders or proposals where special circumstances apply; these are noted on Page 18 of this report.

Abbreviations Defined

Departments

CGS	Community and Government Services
CLEY	Culture, Language, Elders and Youth
EDT	Economic Development and Transportation
EDU	Education
EIA	Executive and Intergovernmental Affairs
ENV	Environment
FIN	Finance
HR	Human Resources
HSS	Health and Social Services
JUS	Justice

GOVERNMENT OF NUNAVUT

Contract Activity Report

Contracting Types

AC	Air Charter
AE	Architectural/Engineering
CON	Construction
CS	Consulting Services
MC	Minor Construction or Maintenance
PO	Purchase Orders
SC	Service Contracts

Contracting Methods

IRFP	Invitational Request For Proposals
IT	Invitational Tender
SS	Sole Source
PRFP	Public Request For Proposals
PT	Public Tender
SS	Sole Source
SV	Sole Supplier or Vendor